

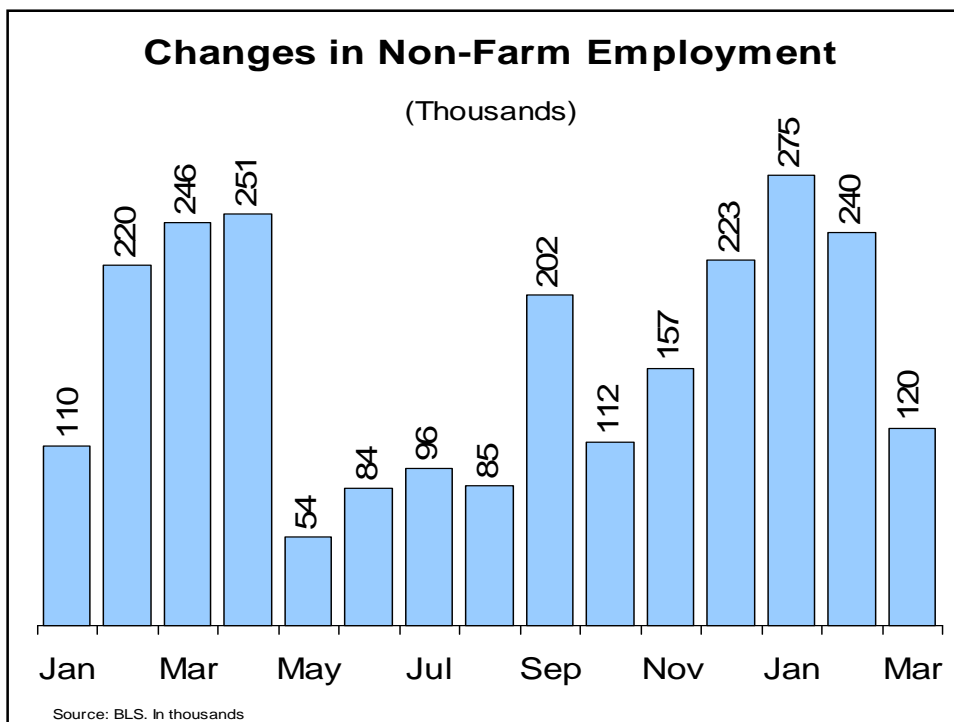
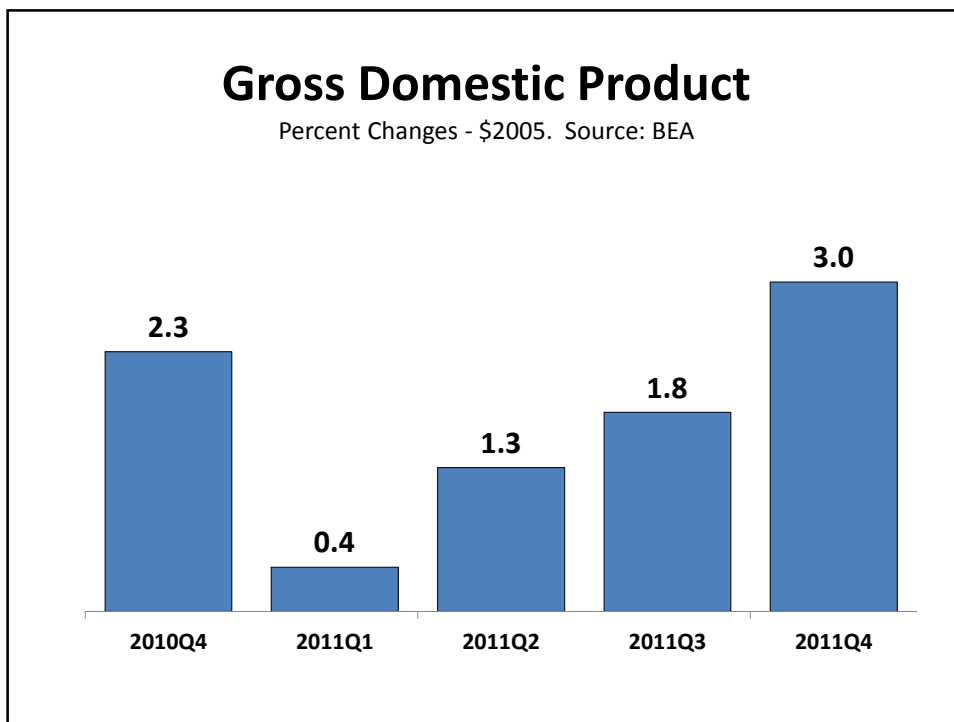
Corporate America 30th Annual Meeting
Destin, Florida
May 1, 2012

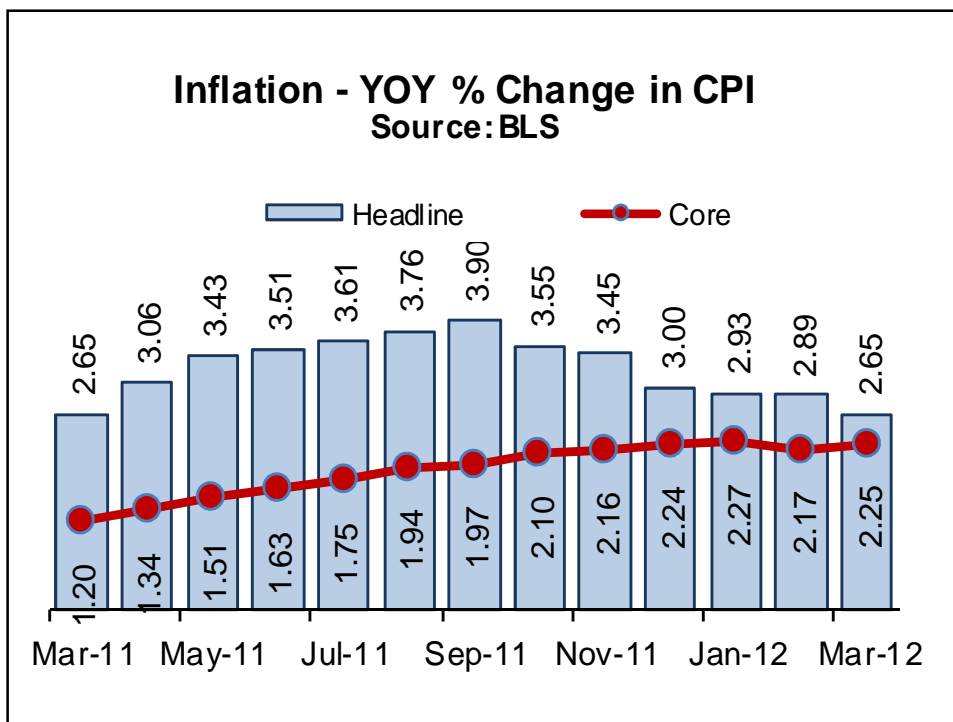
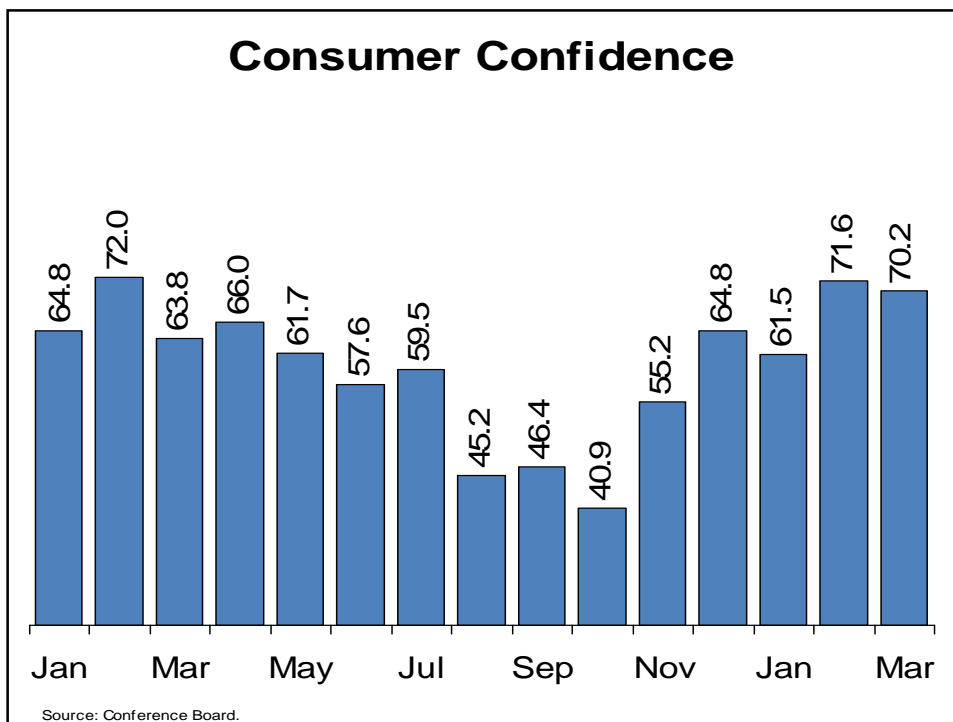
The Economy & Credit Union Operations

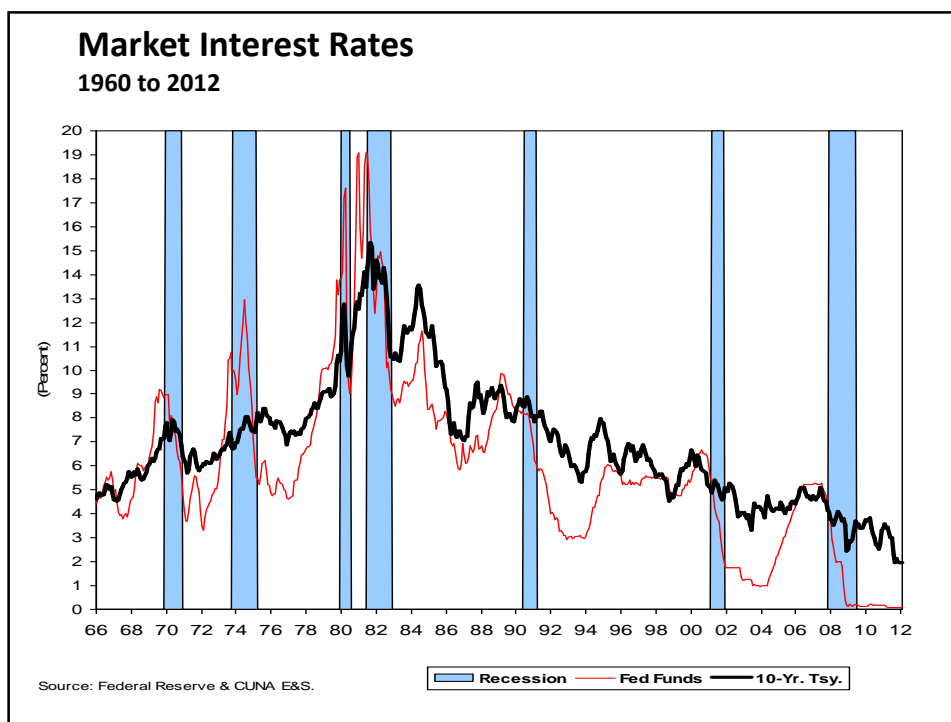
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Economic Trends

- Now growing at healthy rates
- Labor markets improving in obvious ways
- Consumer confidence firming
- Inflation largely in check
- But some big risks remain

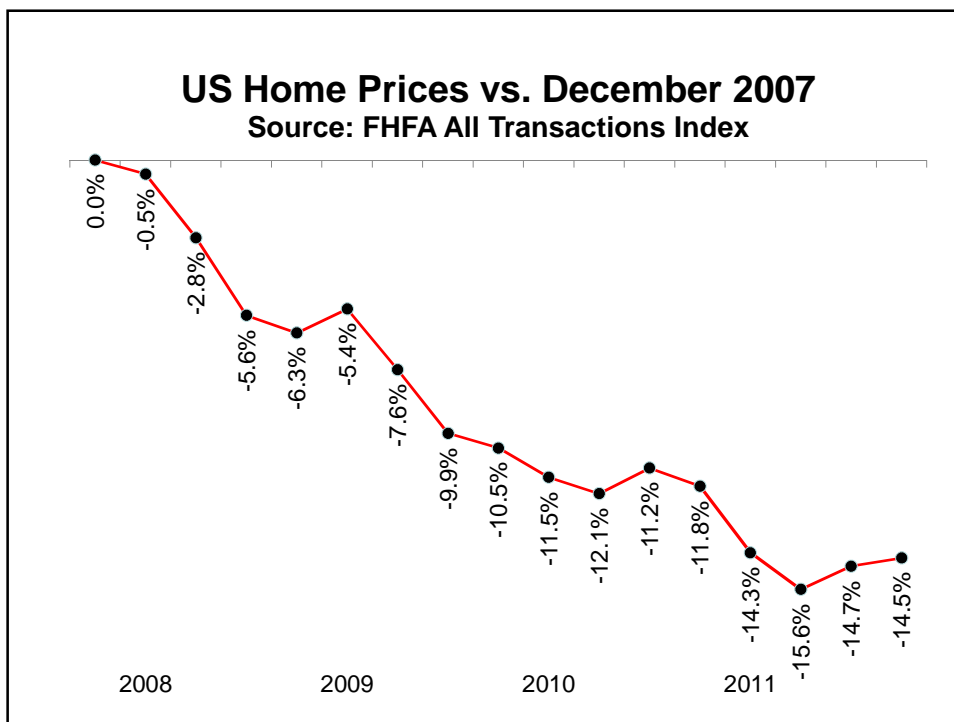
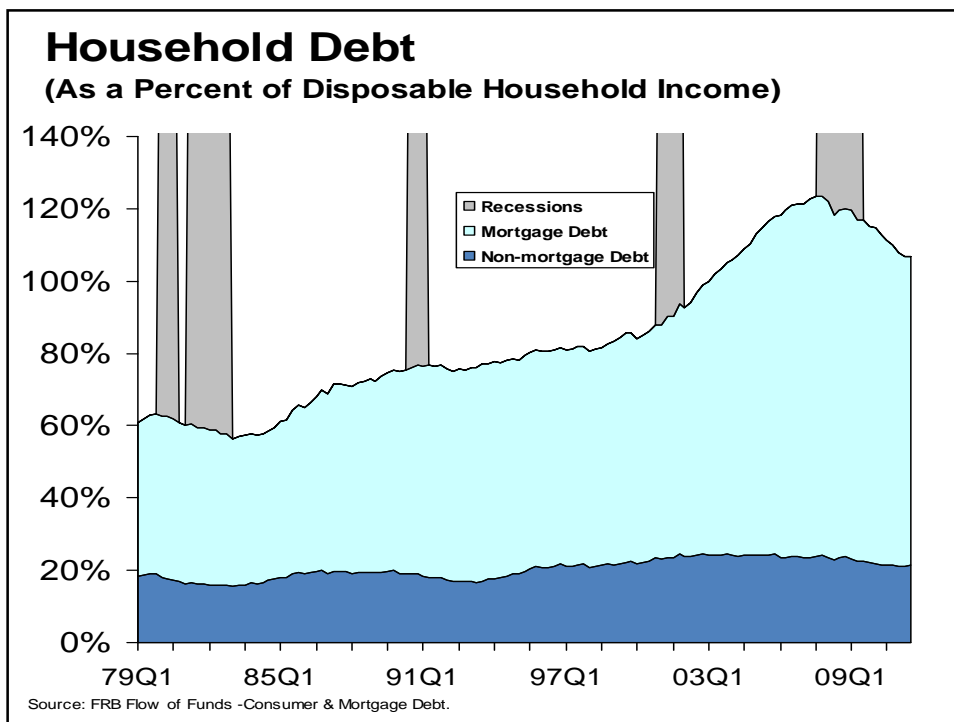


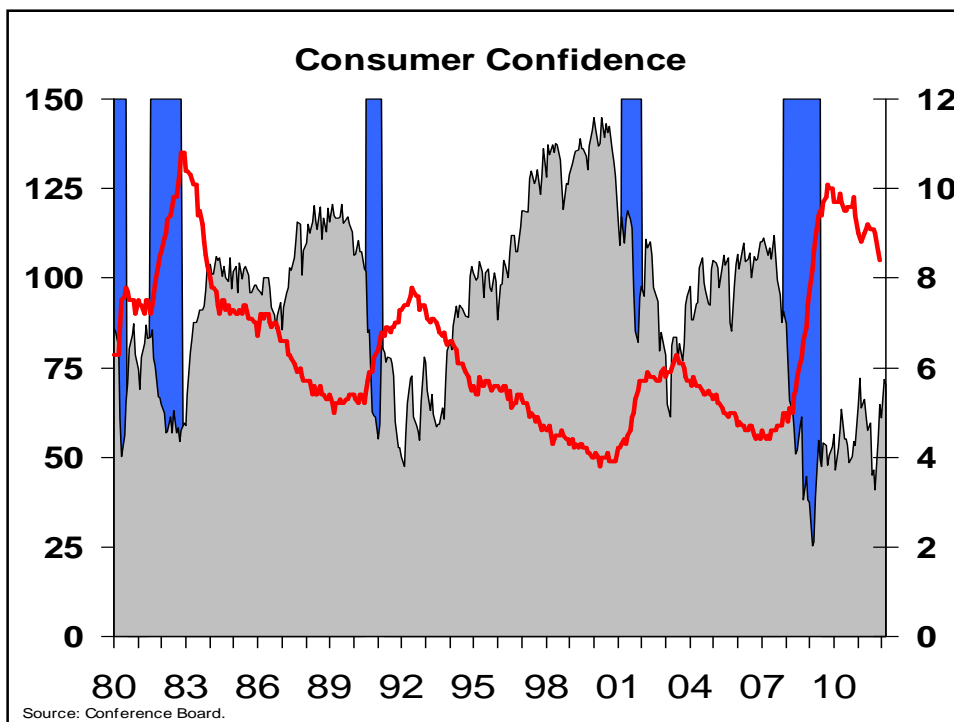
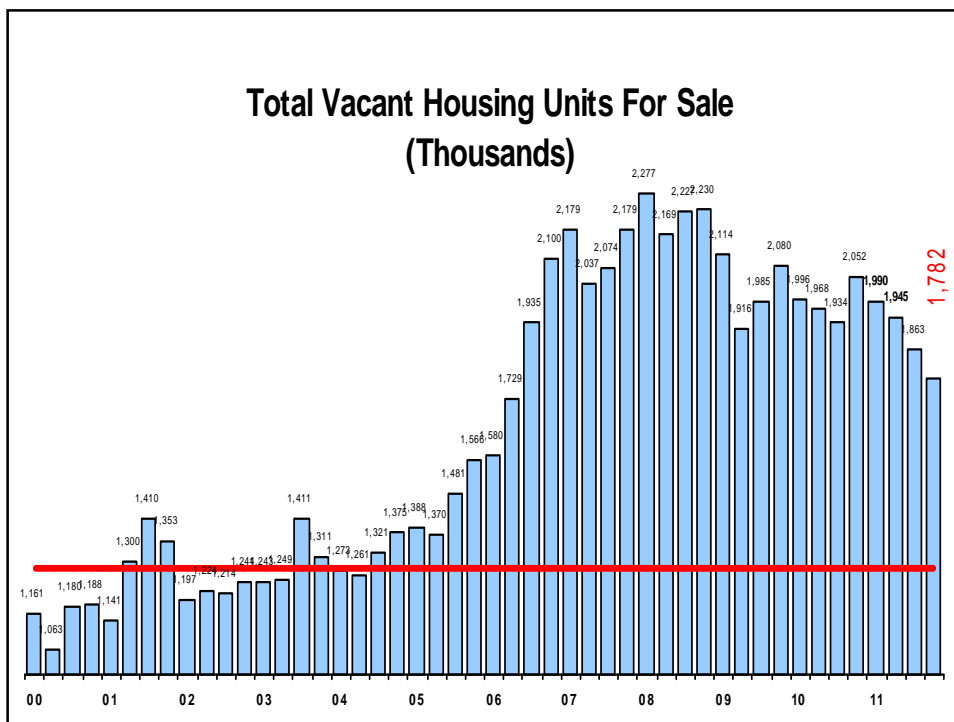


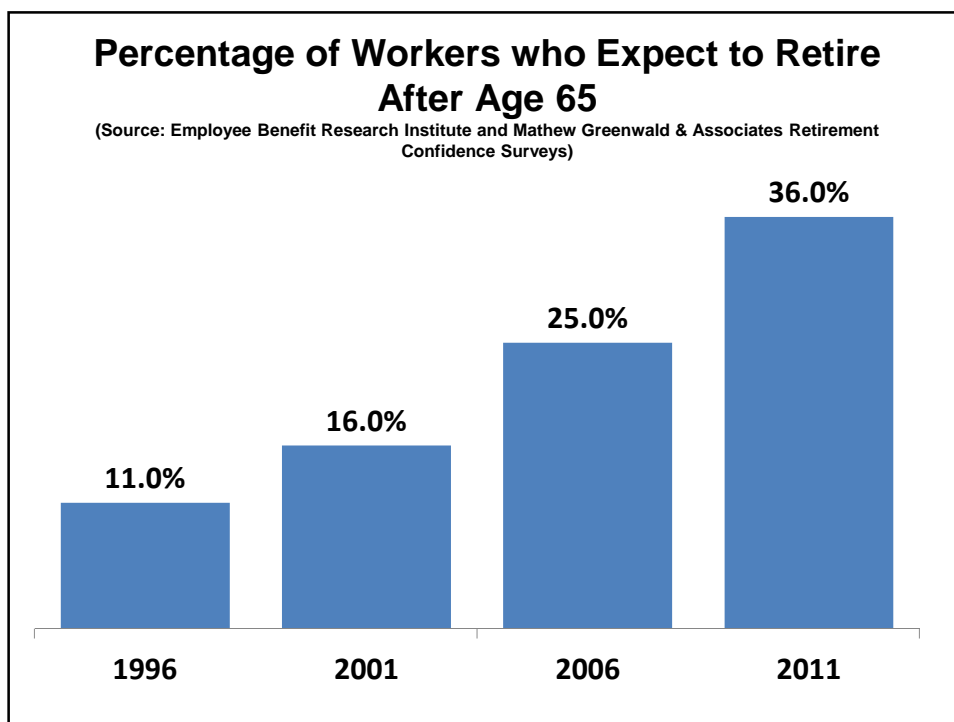


Household Finances

- Recovering:
 - Debt burden falling
 - Stock market recovered
- But still room for further improvement:
 - Debt burden still high
 - Home prices still in a long, slow bottom
 - Labor markets have a long way to go
- Improving confidence and ability to spend
- Some demand backlogs building

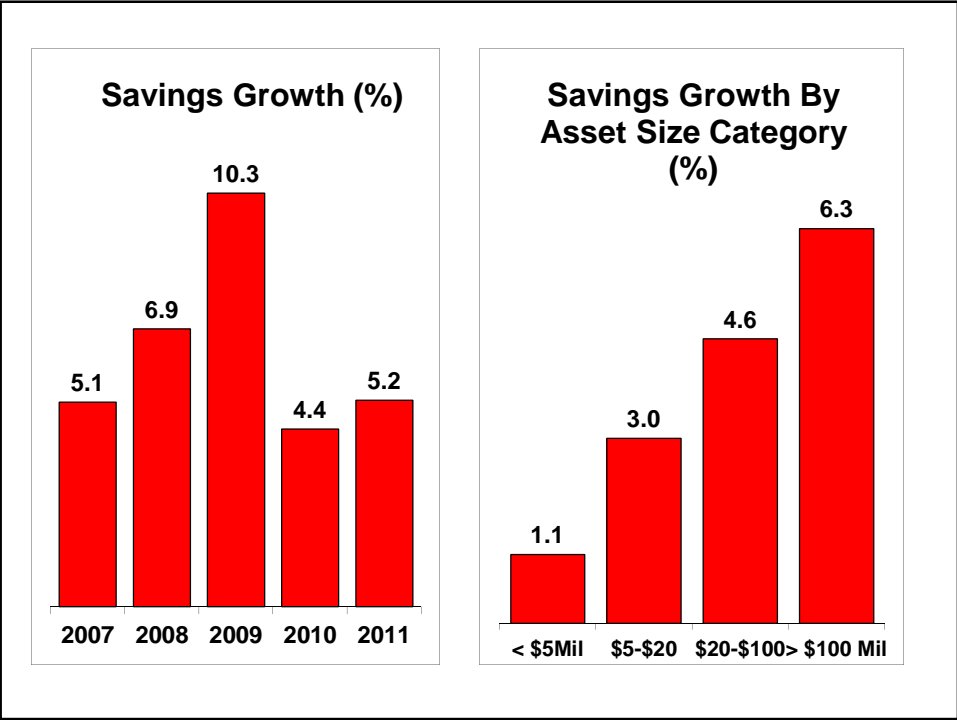
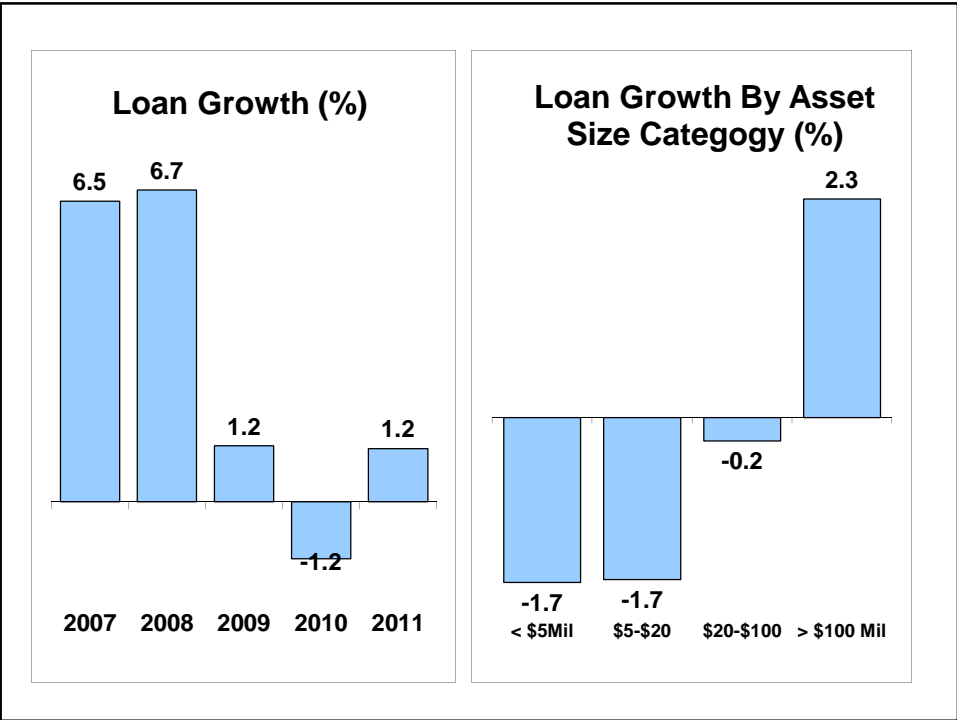






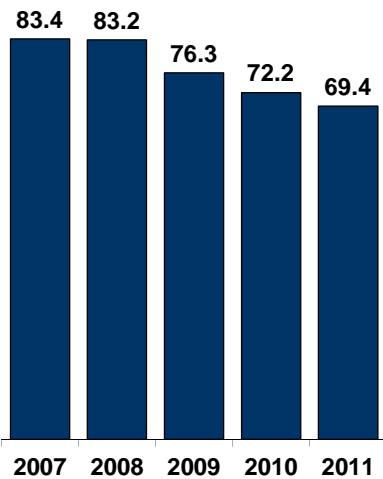
Credit Unions

- An amazing (but slow) turn-around
- Naggingly slow loan growth
- Substantial challenges remain - especially true for smaller credit unions

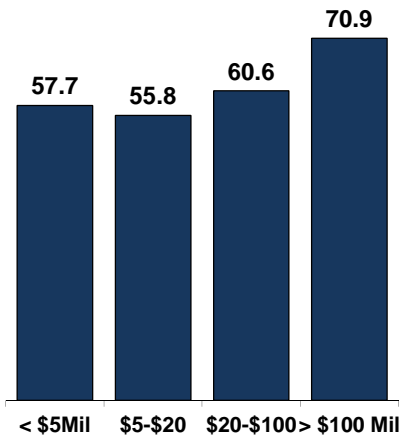


Liquidity Trends

Ratio of Total Loans-to-Total Savings (%)

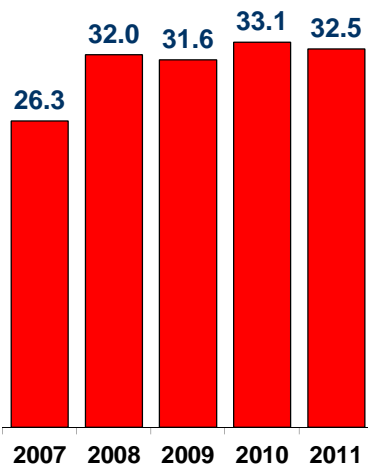


**Ratio of Total Loans-to-Total Savings (%)
By Asset Size
Category**

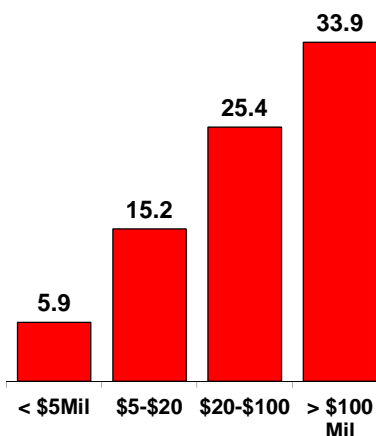


Interest Rate Risk Trends

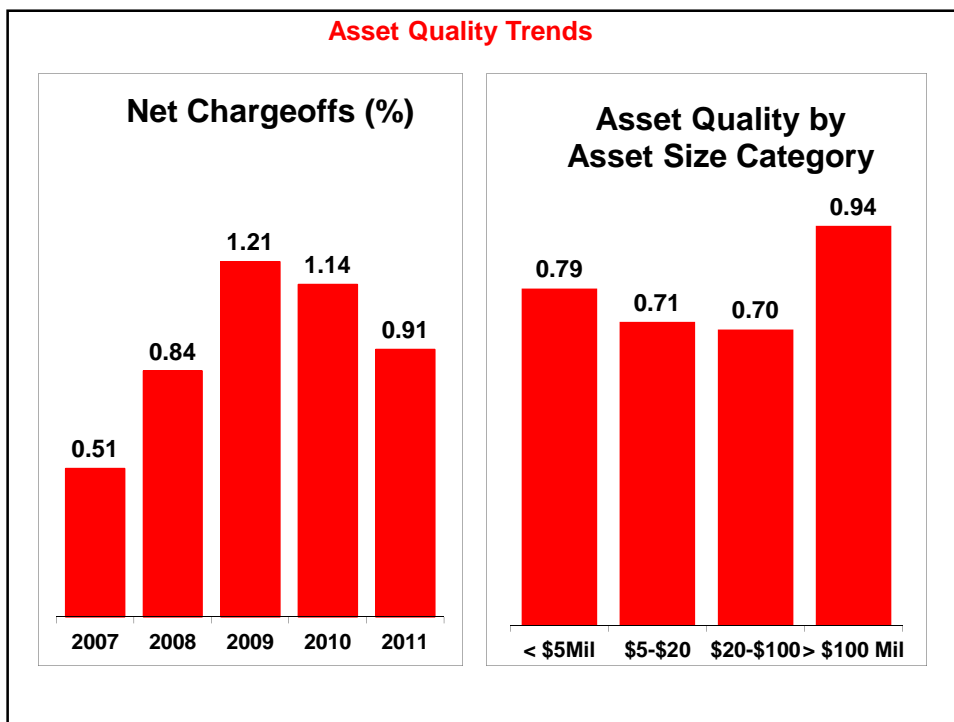
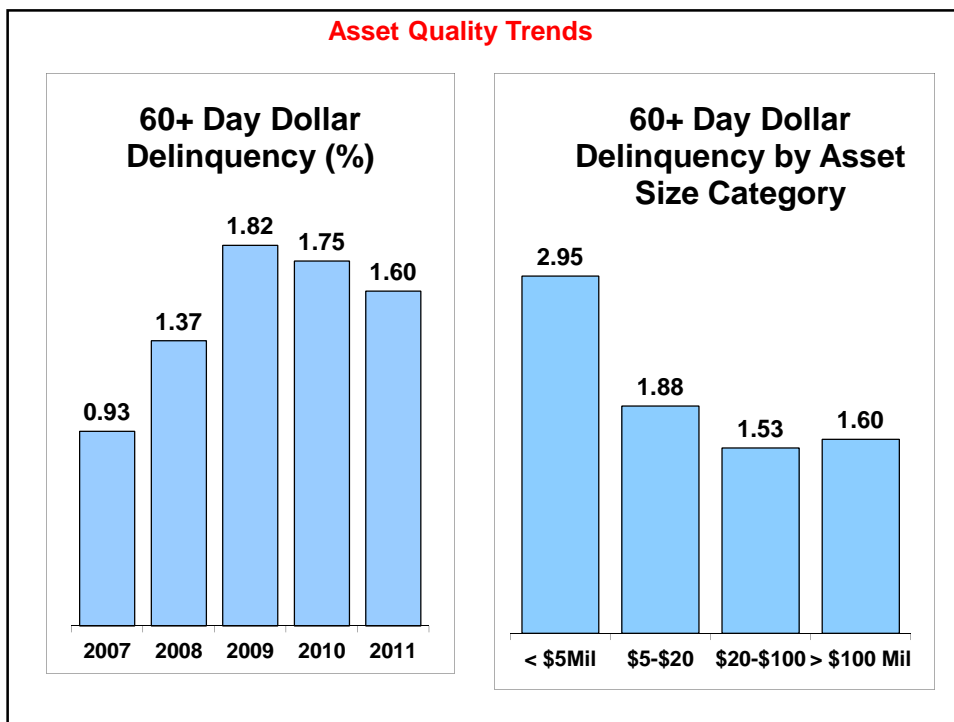
**Long-Term Assets
as a Percent of Total
Assets**



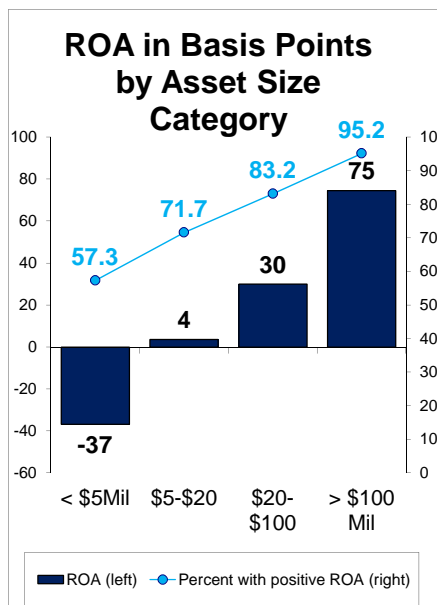
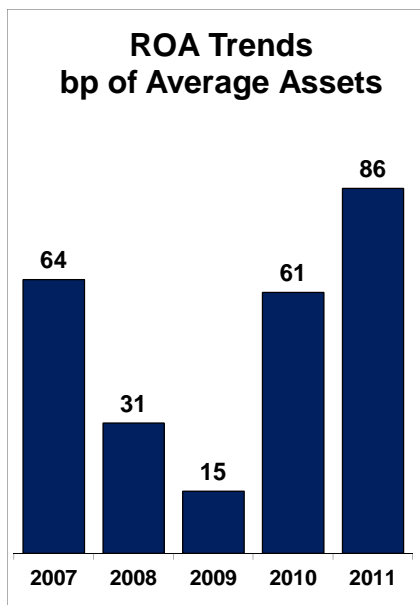
**Long-Term Assets as a
Percent of Total Assets
by Asset Size Category**



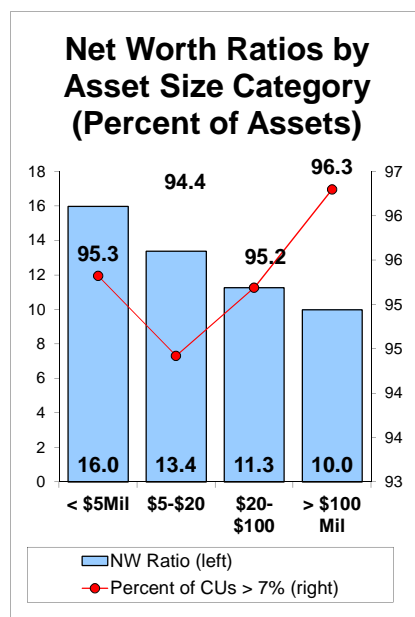
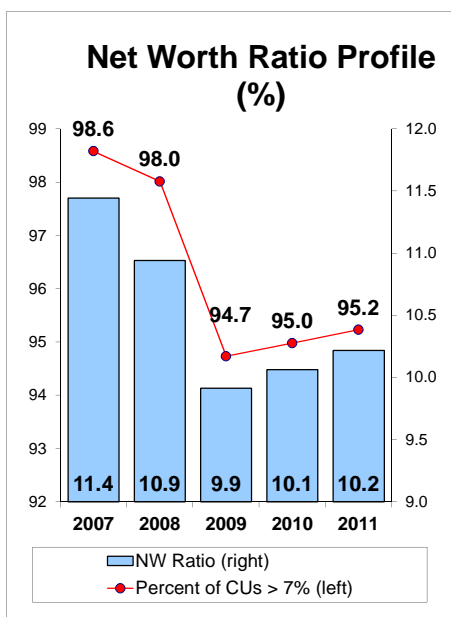
Long-Term Assets = RE > 5yrs + Investments > 3yrs + NCUSIF deposit + fixed assets



Earnings Trends



Solvency Trends



Credit Union Outlook

More deleveraging

More saving (and some transfers)

Modestly lower delinquency

Net charge-offs drifting down

Bottom-line (ROA) improvements